



# The Epionce Review

Practical Tips, Application and Usage for the Epionce Professional for In-Clinic Success  
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### From The Expert

*Carl R. Thornfeldt, MD, FAAD  
Epionce Founder*

As a practicing dermatologist for over 35 years, I have witnessed both the highs and lows of skin disease. My goal as a doctor is to get my patients clear and resolve their skin concerns long-term. I realized early on in my career that relying only on prescription therapies may not produce the best patient outcomes. Why? While there's no argument that prescription products work, they often damage the barrier in the process. My patients needed an at-home skincare regimen in conjunction with prescriptions that would optimize barrier health for long-term clearance without irritation. This was the driving force behind Epionce.

In this issue, I invite you to watch Part 2 of "The Founder Series" for a closer look at Epionce product development and our commitment to quality.



View Part 2 "A Look at Epionce Product Development" by clicking the icon above or log-in to the Epionce Professional Portal at epionce.com. *Video content is for Epionce Professionals only. Copying, sharing or distributing videos in any form is prohibited.*



## The Epionce Philosophy: Formulations and Manufacturing

*We Have Complete Control Over Every Step of the Process*

Epionce skincare aims to optimize the structure and function of the skin using superior ingredients formulated into safe, effective, clinically proven products. Using the highest standards in manufacturing in our private laboratory in Boise, Idaho, Epionce is recognized in the industry for its commitment to quality products that show measurable benefits to the skin.

Epionce is exclusively manufactured in a U.S. Food & Drug Administration (FDA) inspected facility to ensure the highest quality at every step. Unlike many other medical-grade cosmeceuticals, Epionce is not manufactured or distributed by a third party. Our complete control over the process at every step has established trust with skincare professionals and patients alike. This is what makes Epionce unique in the market.

### The Epionce Difference

- *Manufactured in our own private laboratory in Boise, Idaho*
- *Botanically based, non-irritating, clinically proven formulations*
- *Rigorous research and development prior to the launch of products*
- *FDA-inspected facility maintains Good Manufacturing Practices (GMPs)*
- *Cutting-edge equipment and technology within the facility*
- *Daily small batch production guarantees fresh products*
- *Non-comedogenic, paraben, sulfate, fragrance, gluten, and cruelty-free*

# Formulations and Manufacturing

## Up Close: Formulation

From preliminary ingredient research to incorporating actives in optimal concentrations, the formulation process ensures every Epionce batch meets our high standards.

### Original Bench Research

Epionce is a result of decades of original bench research on skin function and therapeutic botanical ingredients by teams led by founder Dr. Carl Thornfeldt. Their discoveries resulted in breakthroughs in drug delivery and formulation innovations. This became the foundation of the Epionce line.

- Discovered the skin barrier's primary function is protection
- Proved blocking inflammation and barrier repair is key
- Adjusting lipids to a 3:1:1 ratio triggers skin healing

### Botanically Based, Clinically Proven

Epionce products don't contain trendy or fad ingredients, rather only those shown to have a measurable benefit to the skin. Botanical extracts are carefully selected and formulated in precise concentrations to maximize benefits without irritating the skin.

- Products tested for efficacy before final formulas are launched
- Formulations calm chronic inflammation and repair damage
- Highest quality ingredients

### Clinical Proof

Epionce was the first cosmeceutical company to conduct clinical trials against prescription therapies, outperforming them in safety and efficacy. This is not an industry requirement before bringing to market, but Dr. Thornfeldt believes it's the right thing to do.

- Over fifteen blinded, prospective, randomized, controlled studies
- Proven safety, efficacy, and performance of Epionce technologies
- Proven benefit for eczema, acne, hyperpigmentation, dry/sensitive skin, signs of skin aging

## Up Close: Manufacturing

From the grassroots beginnings in 2002, Epionce products have been manufactured in a private laboratory in Boise, Idaho – not by a third-party contract manufacturer.

### Private Manufacturing

A passionate and highly trained team of scientists and support personnel work closely in our privately operated lab with the highest quality of raw materials. This practice means complete

control over the manufacturing process from start to finish, which is crucial to maintaining the highest Epionce standards. Our team of chemists, batchers, packaging specialists, and quality assurance professionals are present at every step of the way.

- State-of-the-art, 18,500 sq. ft. manufacturing facility
- Research and production entirely on site
- Special packaging considerations to protect final formulations

### FDA-Inspected Facility

Our facility is regularly inspected by the FDA. The inspection ensures compliance with over-the-counter (OTC) drug manufacturing requirements and best safety practices.

- Ensures facility is meeting Good Manufacturing Practice (GMP)
- Maintains compliance with OTC manufacturing
- Products are produced in a clean environment

### Small Batch Manufacturing

Another way to ensure the highest product quality is by small batch production. This step is taken to keep our powerful raw botanical ingredients efficient. Finished products ship from the Epionce headquarters quickly, which means you and your patients receive the freshest products possible.

- Ensures active ingredients work optimally
- Allows for attention and care for each batch



Click [HERE](#) to view Epionce's YouTube channel for an up-close look at our team and the process behind the brand.

# Formulations and Manufacturing



## Time to Review: Quick Quiz

1. Epionce is manufactured in an \_\_\_\_ inspected private laboratory in Boise, Idaho.
2. The goal of the line is to optimize \_\_\_\_ and \_\_\_\_ of the skin using high-quality botanical ingredients and state-of-the-art manufacturing practices.
3. By manufacturing in-house, Epionce has \_\_\_\_ control over the process.

Answers:  
1. FDA  
2. Structure/Function  
3. Complete

## Botanical Powered Formulas

Botanicals are rich in antioxidants, natural moisturizers, and help stimulate collagen production; plus, they have the unique ability to address the complex processes required to improve the visible appearance of the skin. Actives found in Epionce formulations successfully adjust the seven known pathways of inflammation and five known pathways of barrier repair — the key to healthier skin. Through extensive research, we have proven that botanically-based formulas are effective alternatives to popular yet harsh ingredients like retinoids and hydroquinone. Our multitasking regimens can be safely used in place of:

- Emollient tretinoin + lactic acid for anti-aging
- L-ascorbic acid for collagen production
- Growth factors for repair and cell support
- Stand-alone vitamins for cell nutrition
- Hydroquinone for hyperpigmentation and skin brightening

## Epionce Professional Portal

Exclusive to Epionce Skincare Professionals at [epionce.com](http://epionce.com), the portal provides access to clinical study data, ingredient information, and other valuable tools for your practice. Need log-in credentials? Contact your Epionce Account Executive or Customer Service.

## Contact Us / Place An Order

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